

Benefits of Prime Advantage

Prime Advantage gives your company access to **pre-negotiated discounts and rebates** on more than 100 categories of raw materials, components and services your business uses everyday. Join the only buying consortium in the industrial manufacturing arena that offers **group buying leverage** to reduce your costs, the **flexibility** to use our tools in concert with your current purchasing strategies, and the variety to save across multiple cost centers with quality suppliers.

Buying Leverage: Impact your bottom line directly

- Endorsed Suppliers win your business on quality and competitiveness - Prime Advantage makes your best deal better with group volume rebates.
- Endorsed Suppliers offer deep discounts on indirect goods and services - comparable to Fortune 1000 companies.
- Endorsed Suppliers treat our Members like a large national customer, with all the corporate level contact and service that such leverage brings.

Quality: Members drive the process **Endorsed Suppliers are:**

- Top tier providers with a proven record of service and competitiveness.
- Approved by Member-based committees.
- Constantly reviewed for their ability to meet Members' demands.

Flexibility: You control your buying decisions

- You know your company best - you choose where Prime Advantage benefits your company most.
- With at least two Endorsed Suppliers in each of our 100+ categories, you have maximum flexibility to choose.

Variety: Realize savings across multiple cost centers

Our Endorsed Suppliers cover over 100 categories of goods and services:

- Highly engineered components to commodities.
- Everyday supplies to special services.
- See back page for categories.

Networking, benchmarking, and a multitude of additional benefits

- Semi-annual conferences and Member based committees provide cross-industry networking / benchmarking opportunities.
- Endorsed Suppliers with national reach can help consolidate your vendor base.
- Consolidate payments to your suppliers to realize process cost savings.
- Global sourcing networks keep you competitive.

Endorsed Supplier Categories

Materials & Components

Stainless Steel	Fasteners/Class C Parts	Electrical MRO Items
Aluminum Extrusions	Inventory Management	Castings
Aluminum	Wire Formed Products	Welding Materials
Carbon/Coated Steel	Plastic Injection Molding	Industrial Plastics
Heating Elements	Bearings/Power Transmission	Deep-Drawn Shapes
Casters	PVC Film	Belts/Drives
Labels/Overlays/Decals	Pipes/Valves/Fittings	Machined Parts
Lighting	Abrasives	Bulk/Cylinder Industrial Gas
Motors	Stampings	Conveyors / Pulleys
Forgings	Valves	Gear Motors
Hardware	Electronic Components	Industrial Gases
Corrugated	Wire Harnesses	Lumber
Cutting Boards / Mats	Extruded Plastic Sheet	Foam Insulation
Plug & Cord Sets	Scrap Metal Purchases	Thermal/Acoustic Insulation
Thermometers	Rubber Components	Door Gaskets
Specialty Gaskets, Seals	Tubing	Condensing Units/Evaporators
Hoses	Controls/Solenoid/Valves	

Services & Supplies



Offshore Sourcing Services	Sales Training/Performance Evaluation
Industrial Supplies	Binders/Presentation Folders
Advertising / Promo Items	Overnight Envelopes & Packages
Printing	Business Software
Computers	Roofing Services
Telecommunications	Promotional/Recognition/Awards
Corporate Gifts & Flowers	Corporate/Personal Relocation
Freight Management	Hotels
Job Assessment Training	Exhibit Service Management
Janitorial Supplies	Executive Search
Shipping Supplies	Business Form Management
Office Supplies	Engineering Services
Rental Cars	Utility Management
Travel Management	

Mike McDonald
Director, Member Recruiting
888.832.4252 x3010
mmcdonald@primeadvantage.com

20080304

PRIME Advantage
Make Your Best Deal Better