

Associate Member Benefits

Prime Advantage gives your company access to **pre-negotiated discounts and rebates** on over 100 categories of raw materials, goods, and services your business uses everyday. Take an advantage of your no cost opportunity to join the only buying consortium in the industrial manufacturing arena that offers group buying leverage to **reduce your costs**, the **flexibility** to use our tools in concert with your current purchasing strategies, and the variety to save across multiple cost centers with quality suppliers.

Buying Leverage: Impact your bottom line directly

- Rebates are based on group purchasing volume - you negotiate price and terms.
- Endorsed Suppliers win your business on quality and competitiveness - Prime Advantage makes your best deal better with group volume based rebates.
- Endorsed Suppliers offer deep discounts on indirect goods and services - comparable to Fortune 1000 companies.

Variety: Realize reductions across multiple cost centers

Our Endorsed Suppliers cover over 100 categories of goods and services :

- Highly engineered components to commodities.
- Everyday supplies to special services.
- See back page for categories

Flexibility: You control your buying decisions

- You know your company best - you choose where Prime Advantage benefits your company most.
- With at least two Endorsed Suppliers in each of our 100+ categories, you have maximum flexibility to choose.

Associate Membership Benefits and Eligibility

- Only open to Endorsed Suppliers or Member financial affiliates.
- Purchases count toward and earn the same rebates and discounts as Members.
- No additional fees.
- No minimum spend required.
- Endorsed Suppliers who are Associate Members receive discounted conference registration fee.



**SAVINGS,
SAVINGS and SAVINGS!!**

Endorsed Supplier Categories

Materials & Components

Stainless Steel	Fasteners/Class C Parts	Electrical MRO Items
Aluminum Extrusions	Inventory Management	Castings
Aluminum	Wire Formed Products	Welding Materials
Carbon/Coated Steel	Plastic Injection Molding	Industrial Plastics
Heating Elements	Bearings/Power Transmission	Deep-Drawn Shapes
Casters	PVC Film	Belts/Drives
Labels/Overlays/Decals	Pipes/Valves/Fittings	Machined Parts
Lighting	Abrasives	Bulk/Cylinder Industrial Gas
Motors	Stampings	Conveyors / Pulleys
Forgings	Valves	Gear Motors
Hardware	Electronic Components	Industrial Gases
Corrugated	Wire Harnesses	Lumber
Cutting Boards / Mats	Extruded Plastic Sheet	Foam Insulation
Plug & Cord Sets	Scrap Metal Purchases	Thermal/Acoustic Insulation
Thermometers	Rubber Components	Door Gaskets
Specialty Gaskets, Seals	Tubing	Condensing Units/Evaporators
Hoses	Controls/Solenoid/Valves	

Services & Supplies

Offshore Sourcing Services	Sales Training/Performance Evaluation
Industrial Supplies	Binders/Presentation Folders
Advertising / Promo Items	Overnight Envelopes & Packages
Printing	Business Software
Computers	Roofing Services
Telecommunications	Promotional/Recognition/Awards
Corporate Gifts & Flowers	Corporate/Personal Relocation
Freight Management	Hotels
Job Assessment Training	Exhibit Service Management
Janitorial Supplies	Executive Search
Shipping Supplies	Business Form Management
Office Supplies	Engineering Services
Rental Cars	Utility Management
Travel Management	

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www.primeadvantage.com or
call 888.832.4252