

## Associate Member Benefits

Prime Advantage gives your company access to **pre-negotiated discounts and rebates** on over 100 categories of raw materials, goods, and services your business uses everyday. Take an advantage of your no cost opportunity to join the only buying consortium in the industrial manufacturing arena that offers **group buying leverage** to reduce your costs, the **flexibility** to use our tools in concert with your current purchasing strategies, and the **variety** to save across multiple cost centers with **quality** suppliers.

### **Buying Leverage: Impact your bottom line directly**

- Rebates are based on group purchasing volume - you negotiate price and terms.
- Endorsed Suppliers win your business on quality and competitiveness - Prime Advantage makes your best deal better with group volume based rebates.
- Endorsed Suppliers offer deep discounts on indirect goods and services - comparable to Fortune 1000 companies.

### **Variety: Realize reductions across multiple cost centers**

#### **Our Endorsed Suppliers cover over 100 categories of goods and services :**

- Highly engineered components to commodities.
- Everyday supplies to special services.
- See back page for categories

### **Flexibility: You control your buying decisions**

- You know your company best - you choose where Prime Advantage benefits your company most.
- With at least two Endorsed Suppliers in each of our 100+ categories, you have maximum flexibility to choose.

### **Associate Membership Benefits and Eligibility**

- Only open to Endorsed Suppliers or Member financial affiliates.
- Purchases count toward and earn the same rebates and discounts as Members.
- No additional fees.
- No minimum spend required.
- Endorsed Suppliers who are Associate Members receive discounted conference registration fee.



**SAVINGS,  
SAVINGS and SAVINGS!!**

## Endorsed Supplier Categories

### Materials & Components

Stainless Steel	Plastic Injection Molding	Bulk/Cylinder Industrial Gas
Aluminum Extrusions	Bearings/Power Transmission	Conveyors / Pulleys
Aluminum	PVC Film	Gear Motors
Carbon/Coated Steel	Pipes/Valves/Fittings	Industrial Gases
Heating Elements	Abrasives	Lumber
Casters & Wheels	Stampings	Foam Insulation
Labels/Overlays/Decals	Valves	Thermal/Acoustical Insulation
Lighting	Electronic Components	Door Gaskets
Motors	Wire Harnesses	Condensing Units/Evaporators
Forgings	Extruded Plastic Sheet	Wire Fabrication
Industrial Hardware	Scrap Metal Purchases	Fluid Control and Fluid Power
Circuit Boards	Rubber Components	Polyethylene Sheets
Corrugated	Tubing	Electric Induction Motors
Cutting Boards / Mats	Controls/Solenoid/Valves	Class C Commodities
Plug & Cord Sets	Electrical MRO Items/Equipments	Internal Gear Pumps
Thermometers	Castings	Protective Masking Products
Specialty Gaskets, Seals	Welding Materials/Equipments	High Temperature Gaskets/Seals
Hoses	Industrial Plastics	High Temperature Insulation
Fasteners/Class C Parts	Deep-Drawn Shapes	
Inventory Management	Belts/Drives	
Wire Formed Products	Machined Parts	

### Services & Supplies

Offshore Sourcing Services	Business Software
Industrial Supplies	Roofing Services
Advertising / Promo Items	Promotional/Recognition/Awards
Printing Services	Corporate/Personal Relocation
Computers/Software/Hardware/Equipments	Hotels
Corporate Gifts & Flowers	Exhibit Service Management
Freight Management	Executive Search/Personnel Recruiting
Job Assessment Training	Business Form Management
Janitorial Supplies	Engineering Services
Shipping Supplies	Utility Management
Office Supplies/Furnitures	Insurance & Benefits
Rental Cars	Waste Reduction/Elimination Services
Travel Management	Safety Testing/Certification
Sales Training/Performance Evaluation	Consulting
Binders/Presentation Folders	Lift Trucks
Overnight Envelopes & Packages	Packaging Supplies

**PRIME**Advantage  
Make Your Best Deal Better

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